

# MUST LOVE DOGS

## Pet Bandana Sales Rep



We are looking for people to sell FunDog Bandanas!

### The Basics

We contract with you to sell our line of bandanas. You act as an independent contractor, setting your own hours and sales strategy. We provide you with business cards, samples of our product, catalogs and other tools needed.

### Main Responsibilities

Wholesale Selling to shops, groomers, vets, etc...

### Compensation

Normally a sales rep working on 100% commission will make around 10-25% commission. With FunDog Bandanas there is a 50% commission on wholesale selling. Reps are paid by The Dog Perk within 15 days of the customer paying.

### FAQ

#### What are the hours and what do I do exactly?

You set your own hours and ways of going about things to make sales. We suggest you develop a sales plan and will provide simple tools for keeping track of accounts. You need to get out there contact people.

#### Can I sell other related merchandise to my customers as wells as selling FunDog Bandanas?

Yes! Frequently Reps do this. You have the ability to contract with multiple manufacturers.

#### How is each rep chosen?

Each rep is interviewed personally by us and must have the following qualities to qualify to be chosen:

- Love for Dogs
- Humble
- Outgoing
- Honest
- Self Motivated & Tenacious

\*Sales background is a plus but not required.

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